

Which ShareGate Plan is best to use?

1. Essentials

- **Best for:** Small to medium-sized projects with straightforward requirements.
- **Key Features:**
 - Single machine activation.
 - Designed for migrations of limited complexity and volume.
 - Cost-effective option for smaller organizations or one-time migrations.
- **Ideal Use Case:** Migrations of less than 1 TB with minimal workload complexity

2. Pro

- **Best for:** Medium to large projects requiring faster completion or involving moderate complexity.
- **Key Features:**
 - 5 machine activations, enabling **concurrent migrations** for faster data transfers.
 - Includes **mailbox** migrations and **turnkey Microsoft 365 end-user training modules** to drive adoption post-migration.
 - Comprehensive governance tools included through **ShareGate Protect**, enabling AI-ready infrastructure, workspace provisioning, and security monitoring.
 - Geared toward mid-sized businesses handling 1–5 TB of data or multiple workloads
- **Ideal Use Case:** Organizations with tight deadlines, leadership pressure for quick ROI, or medium-complexity environments.

3. Enterprise

- **Best for:** Large-scale migrations or organizations with high data volumes, complex workloads, or extended operational timelines.
- **Key Features:**
 - 25+ machine activations, allowing extensive **parallel processing** for large-scale or highly complex migrations.
 - Includes **mailbox** migrations and **turnkey Microsoft 365 end-user training modules** to drive adoption post-migration.
 - Comprehensive governance tools included through **ShareGate Protect**, enabling AI-ready infrastructure, workspace provisioning, and security monitoring.
- **Ideal Use Case:** Enterprise-level migrations of 5 TB or more, requiring precision, scalability, and governance capabilities.

Criteria for Plan Selection

ShareGate partners can help customers choose the right plan by assessing the following factors:

1. **Project Size:**
 - **Essentials:** Less than 1 TB of data and minimal complexity.
 - **Pro:** 1–5 TB of data, multiple workloads, or moderate complexity.
 - **Enterprise:** 5 TB+ of data, extensive workloads, or highly complex environments.
2. **Timeline:**
 - **Essentials:** Flexible timeline with no strict deadlines.
 - **Pro:** Accelerated migrations using 5 machine activations, ideal for tight deadlines.
 - **Enterprise:** Large-scale projects with concurrent migrations on 25+ machines for rapid execution.
3. **Environment Complexity:**
 - **Essentials:** Minimal configuration or structural depth.
 - **Pro:** Moderate complexity with multiple workloads and configurations.
 - **Enterprise:** High complexity, requiring advanced configurations, governance, and scalability.
4. **Leadership Priorities:**
 - If the organization has a strong mandate to achieve **quick speed-to-value**, both **Pro** and **Enterprise** plans are better suited.
5. **Budget and ROI:**
 - **Essentials:** Budget-friendly option for basic migrations.
 - **Pro:** Offers the best value for mid-sized organizations needing speed and added features.
 - **Enterprise:** Higher initial cost but delivers the most robust capabilities and scalability for large enterprises.

Key Takeaways

1. **Essentials:** Best for small, straightforward migrations with limited data or workloads.
2. **Pro:** Suited for mid-market customers with moderate data volumes, deadlines, and complexity.
3. **Enterprise:** Designed for large-scale migrations, offering unparalleled scalability.

By evaluating the **size, complexity, and urgency of projects**, ShareGate partners can ensure customers select the plan that meets their needs while delivering the best value for their investment.