

Foxit

Global Manufacturer Saved Costs and Enhanced Productivity With *Foxit PDF Editor*



ANONYMOUS CASE STUDY

How a Global Manufacturer Saved Costs and Enhanced Productivity With Foxit PDF Editor



To stay competitive, companies are constantly looking for ways to optimize their operations, reduce costs, and improve efficiency. This is especially true when the company relies heavily on specialized software.

One such company, a global manufacturer of machines and technical equipment, recently faced this challenge. They tackled the problem head-on and found a Foxit solution that cut costs and streamlined workflows.

A Leader in Sustainable Manufacturing

This global manufacturing leader specializes in cutting-edge machines and technical equipment, setting sustainability and innovation standards. Renowned for high-quality, eco-friendly solutions, they adapt to the unique needs of diverse industries, showcasing unmatched flexibility and commitment to excellence.

The Cost Conundrum: When Essential Software Becomes a Burden

Like many manufacturing companies, our client relied heavily on specialized software for their most critical workflows. Much of this was using AutoCAD to collaborate on architectural and engineering designs. However, the high licensing costs of the software became a burden on the company, which called its value into question. As these costs became more unsustainable, the impact of this challenge was two-fold:

Financial Strain: The expense of the AutoCAD licenses was impacting the company's budget, making it difficult to invest in other critical areas of the business.

Workflow Inefficiency: AutoCAD was more complex than the company needed. This complicated their workflows and limited productivity.



A Shifting Landscape in Design Software

The manufacturing industry, particularly in sectors where sustainability is a priority, has been experiencing a shift in recent years. Companies are looking to replace their expensive solutions with more cost-effective alternatives.

According to a [recent report by Grand View Research](#), the global CAD software market size was \$10.38 billion in 2022. It's expected to grow at a compound annual growth rate of 6.7% from 2023 to 2030. This growth is driven partly by new, more affordable options entering the market and gaining the attention of manufacturers like our client.

Discovering a Game-Changing Solution

As AutoCAD's costs began to mount, the manufacturer started looking more seriously for alternative solutions. During this search, they discovered that they already had a license for a software product that could handle viewing 3D models—one that had enough features to meet many of their needs. That software was Foxit PDF Editor.

Foxit stood out not just for its exceptional customer service and responsiveness to feedback but also for its cost-effective, feature-rich platform. With advanced 3D capabilities, seamless compatibility across all devices, and real-time collaboration for reviewing 3D models, Foxit provided the flexibility and innovation needed to support its diverse teams, making it the perfect partner for growth.

Implementing The Foxit Solution


Switching from AutoCAD to Foxit PDF Editor as the primary tool for 3D model viewing and editing required several key steps, including help from the Foxit team to ensure the needed functionality:

Leveraging Existing Tools: The company was able to capitalize on the existing Foxit PDF Editor licenses to cover their 3D modeling needs.

Feature Enhancement: At the time, Foxit PDF Editor lacked a feature needed by the company, the ability to conduct cross-sections on models. Foxit implemented this feature on request.

Gradual Rollout: For all employees who didn't need the full capabilities of AutoCAD, Foxit PDF Editor slowly replaced the more expensive tool.

Training and Support: To aid adoption and smooth the transition, the company provided training to teach employees how to use Foxit for their tasks.



The key features of Foxit PDF Editor that proved invaluable in this transition included:

3D Model Viewing and Editing: The ability to work with 3D models directly within the PDF editor eliminated the need for separate specialized software for many users.

Cross-Section Functionality: The new functionality provided the missing link that allowed Foxit to fully replace AutoCAD for many tasks.

User-Friendly Interface: Foxit PDF Editor's easy-to-use interface made the adoption of the new workflow much smoother.

Reaping The Rewards:

Tangible Results and Future Prospects

Replacing AutoCAD with Foxit PDF Editor for 3D model handling not only reduced costs but also yielded impressive results for the manufacturer:

Substantial Cost Savings: AutoCAD had become a significant expense for the company despite many employees not using its full functionality. Making the switch to Foxit reduced costs significantly.

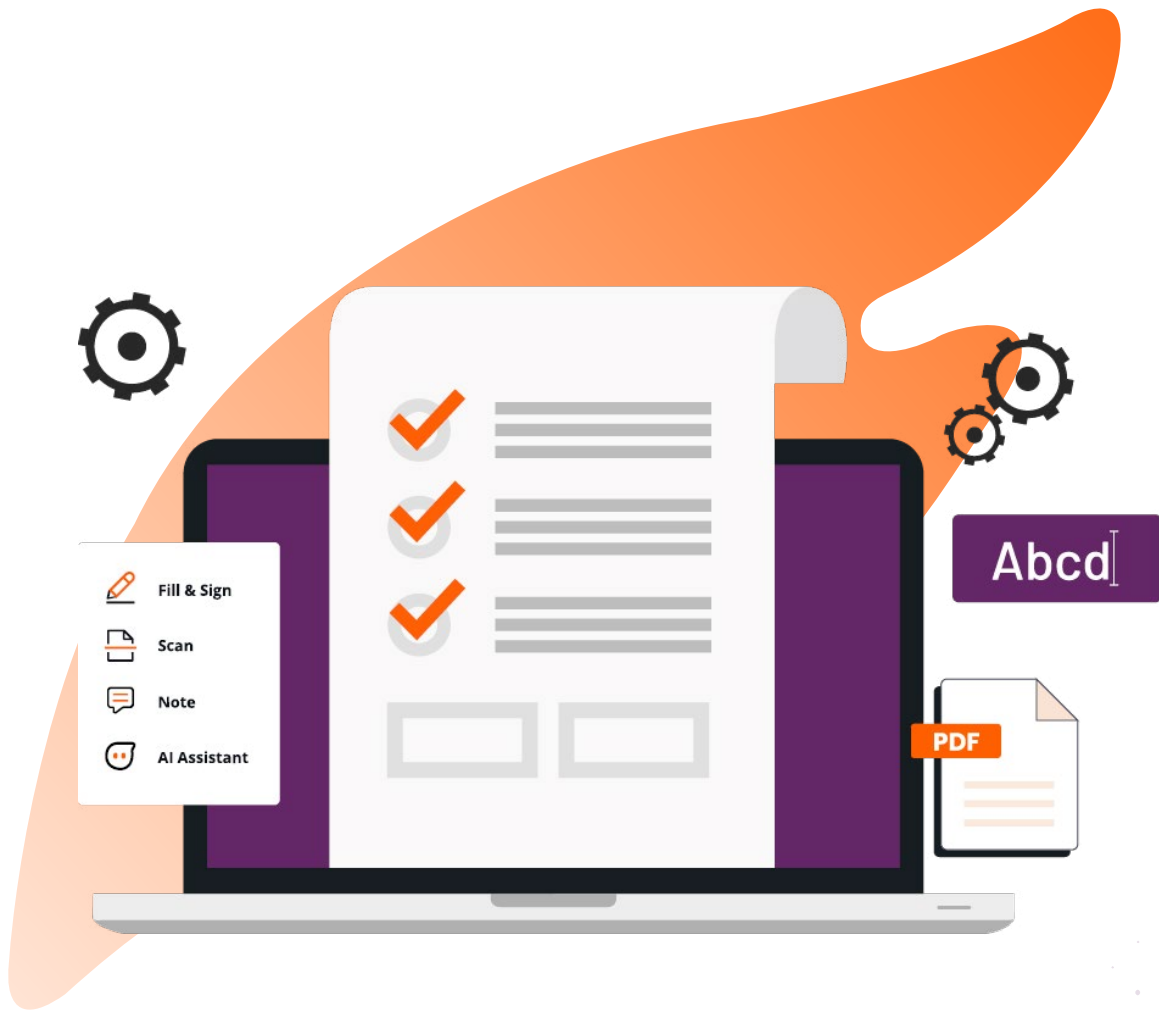
Streamlined Workflows: The ability to use a product they had already utilized for additional workflows reduced the need to switch between software products and increased employee productivity.

Improved User Satisfaction: Foxit PDF Editor has a much less complex interface than AutoCAD, resulting in the employees feeling much more satisfied with their workflow than they had been.

Enhanced Collaboration: As more employees could view and edit 3D models using Foxit PDF Editor, project collaboration became smoother and more inclusive.

Alignment With Sustainability Goals: Reducing software licenses and moving towards more efficient digital workflows perfectly align with the company's commitment to sustainability.

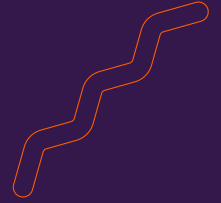
Discovering that the tool they needed was sitting in their tech stack the entire time sparked a desire to find more hidden solutions in the company. They are currently looking for other ways Foxit solutions can improve their document management workflows, secure in the knowledge that the Foxit development team will also help make those initiatives a reality.



A Blueprint For Future Success

Every company can benefit from ways to reduce costs and streamline workflows. In the case of this global manufacturer, Foxit PDF Editor enabled them to accomplish both. Their success story exemplifies how innovative thinking and a great technology partner can dramatically improve business operations. The company’s willingness to go against the grain and try alternative solutions to their problems saved them money and made life easier for their employees.

Contact us today to learn how Foxit can help your organization streamline workflows and reduce costs or start your free trial. Discover how Foxit PDF Editor can transform your document management processes as it did for this global manufacturer.



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